

Again, thank you all for serving with me and the jacket is awesome and warm! Thank you very much for the touching gift. I wish you all well in your recovery and service endeavors!

ILS, Brenda E.

CRCNA XXXIII Chair Convention Final Report

CRCNA XXXIII was held on November 1, 2, & 3, 2019. Our bills are paid, and the treasurer is putting together numbers for taxes. There will be a profit to pass on and the convention hotel for next year has the deposit paid. Thank you all who attended to make this celebration possible!

Hopefully everyone was able to register for a room at the hotel and I know at times we had problems with the code. The hotel was full before the convention. The outside A/V vendor gave us a cheaper alternative than using the hotel AV. Kevin worked with the vendor to make the sound adjustments clearer. Hopefully everyone enjoyed the last year of having a Hospitality room for the convention. I know there were some great eats by groups and please let your groups in your Areas know it was greatly appreciated. Kevin tried his best to keep the coffee pots going and everyone's help was greatly appreciated. Thank you, Kevin for the Host and Hospitality work!

Registration sold out of banquets and we were short of selling breakfasts. Registration seemed to move smoothly as we purchased a new cash register operated by Square. It also gave us a credit card reader to electronically capture cash and card sales for registration and merchandise. We had some left-over cups from the registration packets and should be able to sell them next year. The registration bags were simple this year and the comments seem to be favorable with the bags and swag. Thank you, Devin and Max, for operating Registration! Max also did a super job with printing flyers for events and convention signs. Thanks Max!

Merchandise was sold out at the convention 3 times! We had a vendor with the ability to make more product and we were then able to sell more items. We kept the merchandise totals low and to promote online sales for next year. Please order your merchandise online to assure yourselves that you will have what you want. Cups were sold out as to not carry a large stock into the next year. We had 3 left for silent auction and they did well for sales. We also sold out of last year's merchandise. Our goal was to not have carry over merchandise so next year's CRCNA could start fresh. I would like to thank Kathy L., Stacia R., and Sheila M. for handling the merchandise table this year! Our chair had to step down and I quickly recruited some volunteers who were willing to help us out! Thank you, ladies for stepping up and covering!

The Program committee did an awesome job putting together a mixture of topics and speakers. I did hear a lot of great comments about the program. Tina and her committee worked hard to put speakers, program topics, marathon meetings, and all of the readings together to make the convention run smoothly. Tina was also busy plugging in names for the program before going to print. Thank you, Tina!

H&I put together a remarkable field of events for the convention. There was a super speaker for the H&I workshop along with trainings to get others involved. Inmates came to participate in the convention workshops along with a lot of Colorado facilities, including treatment centers and half-way houses. Chris and his committee did an awesome job reaching out along with Regional H&I who piggy backed on the CRCNA program. There were also Basic Texts that could be purchased and signed for the newcomers. This was a cool way to purchase and sign a book to give away to the newcomer on Saturday night. Thank you, Chris!

F&E committee had two quilts and another Chance to Win a free breakfast for two on Sunday morning. The quilts were awesome and generated extra income for the convention. The ladies were also busy handling the DJ for Friday and Saturday night. I appreciate their energy and was very grateful for this committee. Thank you, ladies!

The Webservant is one of those positions that is not noticed by many. I want to let you know this guy, Zach, did an awesome job with the behind the scenes work and helping work with the addicts who emailed, Facebooked, and were active on the CRCNA Information page. I appreciate his expertise in this field as I relied on him to give me the information of numbers and comments. He was a huge help with the web and uploading documents as needed. Thank you, Zach!

The only thing I can think of from a committee perspective is we need to find a better way to interact with Regional H&I and CRCNA. Our guidelines are clear with what CRCNA does and the work they do on Sunday morning for the facility call-in with Regional H&I. If Regional H&I wants anything else included into the program, they need to submit their requests to the Program committee by June of each year. The Program committee will do their best to help coordinate these requests. So, I guess there still needs to be work around the Regional H&I program meshing with CRCNA. I am sure there is more to come.

Comments are being compiled from this year's CRCNA and some are included today.

Thank you, ILS, Brenda E.

Vice Chair: Dave

CRCNA XXXIII VC report

12/07/19

I did not attend the November Regional meeting for personal reasons. No-one stood up to run for any positions for CRCNA XXXIV. Brenda did a great job in her report and so mine had little real info.

It has been my pleasure to work with all of you and know we can rely on any of you for input and feedback for next year.

Reading over all the online feedback, it was apparent that the major issue was the hotel which was to be expected. Everyone loved the program and the main speakers.

Tried to help out at the convention – making signs, do registration and such. Only hit the 3 main speaker meetings but that is okay by me. And played poker unsuccessfully.

Dave

Treasurer: Daniel

Vice Treasurer: Mark

CRCNA Treasurer Report 7 Dec 19

A lot has happened since our last report.

As of 17 Nov, 19 we had deposits of = \$37,070.00

Expenses were = -\$37,852.44

The bank balance as of 11/15/2019 \$17,493.19

Since then we had deposits of \$19.12

Expenses of \$1325.89

Leaving a bank balance of \$16,186.42

Merchandise	Amount	Paid	Sale Price	Total Sales
Tshirts	99	-\$1,089.00	\$20.00	\$1,980.00
W Tshirts	24	-\$264.00	\$20.00	\$480.00
Hoody	64	-\$1,280.00	\$30.00	\$1,920.00
Z Hoody	77	-\$1,840.00	\$35.00	\$2,695.00
Caps	46	-\$644.00	\$20.00	\$920.00
Mugs	40	-\$232.15	\$10.00	\$400.00
Totals		-\$5,349.15		\$8,395.00
Profit		\$3,045.85		

The above is the total cost of merchandise inventory from invoice and the total amount taken in from sold out inventory.

Merchandise		Current Year	Budget	Variance
Revenue				
	CRCNA Merchandise	\$ 9,732.00	\$ -	\$ 9,732.00
	Alternative Merchandise	\$ 676.67	\$ -	\$ 676.67
	Silent Auction Items	\$ 745.00	\$ -	\$ 745.00
		\$ -	\$ -	\$ -
Expense				
	Postage/Copies/Supplies	\$ -	\$ 50.00	\$ (50.00)
	Silent Auction Items	\$ -	\$ -	\$ -
	0	\$ -	\$ 9,000.00	\$ (9,000.00)
	0	\$ -	\$ 1,200.00	\$ (1,200.00)
	0	\$ -	\$ -	\$ -
	0	\$ -	\$ -	\$ -
	0	\$ -	\$ -	\$ -
	0	\$ -	\$ -	\$ -
	0	\$ -	\$ -	\$ -
	0	\$ -	\$ -	\$ -
	Total Merchandise Profit	\$ 11,153.67	\$ (10,250.00)	\$ 21,403.67

This is the totals from the Merchandise sub-sheet. Notice that there is a discrepancy of \$1337.00 taken in on inventory sold. This could be caused by improper filing of sales in the sheet or other items entered from other events. We will have to reconcile this before making out final report to the CNAC board and Region. There was also part of our cash deposits from CRCNA sales that we could not account for of the amount of \$1455.00. this is suspiciously close to the \$1377.00. This may have been due to human error during the rush on Friday and Saturday's onsite registration. There are also issues that we don't fully understand about the spreadsheet that we will have to iron out for CRCNA XXXIV with the help of Greg and Coy going forward. These are the final totals as extracted from the transaction sheet for all the sub-committees.

Programs	Current Year	Budget	Variance
Expense			
Speaker Rooms	\$ -	\$ 650.00	\$ (650.00)
Speaker Gifts	\$ -	\$ 300.00	\$ (300.00)
Speaker Flights	\$ 546.75	\$ 1,600.00	\$ (1,053.25)
Speaker Meals	\$ -	\$ 195.00	\$ (195.00)
Speaker Registration	\$ -	\$ 75.00	\$ (75.00)
Workshop Expense	\$ 520.00	\$ 330.00	\$ 190.00
Postage/Copies/Supplies	\$ -	\$ 175.00	\$ (175.00)
Total Expenses	\$ 1,066.75	\$ 3,325.00	\$ (2,258.25)

Programs was clearly under way under budget for some things and over for others;

H&I	Current Year	Budget	Variance
Expense			
Basic Texts	\$ -	\$ 1,420.00	\$ (1,420.00)
Necomer Registrations	\$ -	\$ -	\$ -
Merchandise	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ 25.00	\$ (25.00)
Miscellaneous	\$ 616.61	\$ 55.00	\$ 561.61
Total Hospitality Expense	\$ 616.61	\$ 1,500.00	\$ (883.39)

H&I looks over budget but the Basic Text purchase is entered in the wrong place so no.

F&E Detail

Pancake Breakfast

	Current Year	Budget	Variance
Revenue			
Admission Sales	\$ 309.50	\$ -	\$ 309.50
Food Sales	\$ 2,015.78	\$ -	\$ 2,015.78
Expense			
Event Rent	\$ 250.00	\$ -	\$ 250.00
Event Supplies	\$ 1,126.44	\$ 1,500.00	\$ (373.56)
Event Food	\$ -	\$ -	\$ -
Event Profit	\$ 948.84	\$ (1,500.00)	\$ 2,448.84

Lakeside

	Current Year	Budget	Variance
Revenue			
Admission Sales	\$ 300.00	\$ -	\$ 300.00
Food Sales	\$ 1,145.90	\$ -	\$ 1,145.90
Expense			
Event Rent	\$ -		\$ -
Event Supplies	\$ 1,229.98	\$ 1,200.00	\$ 29.98
Event Food	\$ -	\$ -	\$ -
Event Profit	\$ 215.92	\$ (1,200.00)	\$ 1,415.92

Other Events

	Current Year	Budget	Variance
Revenue			
Admission Sales	\$ -	\$ -	\$ -
Food Sales	\$ -	\$ -	\$ -
Expense			
Event Rent	\$ -		\$ -
Event Supplies	\$ 1,017.37	\$ 2,500.00	\$ (1,482.63)
Event Food	\$ -	\$ -	\$ -
Event Profit	\$ (1,017.37)	\$ (2,500.00)	\$ 1,482.63

Convention

	Current Year	Budget	Variance
Revenue			
Admission Sales	\$ -	\$ -	\$ -
Food Sales	\$ -	\$ -	\$ -
Expense			
Event Rent	\$ -	\$ -	\$ -
Event Supplies	\$ 200.00	\$ 3,000.00	\$ (2,800.00)
Event Food	\$ -	\$ -	\$ -
Event Profit	\$ (200.00)	\$ (3,000.00)	\$ 2,800.00

Other Expense

F_E Quilt	\$ 200.00	\$ -	\$ 200.00
F_E CRCNA Events	\$ 6,057.75	\$ -	\$ 6,057.75
F_E Miscellaneous	\$ 600.00	\$ -	\$ 600.00
Total Other F&E Expenses	\$ 6,857.75	\$ -	\$ 6,857.75

Net Income (Loss)	\$ (6,910.36)	\$ (8,200.00)	\$ 1,289.64
--------------------------	----------------------	----------------------	--------------------

Hospitality

Expense

	Current Year	Budget	Variance
Space Rental	\$ 1,200.89	\$ 6,005.42	\$ (4,804.53)
Centerpieces	\$ -	\$ 605.00	\$ (605.00)
Banner Hanging Fees	\$ -	\$ 825.00	\$ (825.00)
Hospitality Room	\$ 550.00	\$ 550.00	\$ -
Food & Beverage	\$ -	\$ 11,500.00	\$ (11,500.00)
Table Gifts	\$ 605.00	\$ -	\$ 605.00
Audio Visual	\$ -	\$ 10,000.00	\$ (10,000.00)
Total Hospitality Expense	\$ 2,355.89	\$ 29,485.42	\$ (27,129.53)

Print & Display

Expense

	Current Year	Budget	Variance
Registration Printing	\$ 80.93	\$ 715.00	\$ (634.07)
Program Printing	\$ -	\$ 1,820.00	\$ (1,820.00)
Banner	\$ -	\$ 233.60	\$ (233.60)
Office Supplies	\$ 445.61	\$ 242.00	\$ 203.61
Signs	\$ -	\$ 110.00	\$ (110.00)
Prize for Logo Winner	\$ -	\$ 27.50	\$ (27.50)
Total Print & Display Expense	\$ 526.54	\$ 3,148.10	\$ (2,594.06)

Administration

Expense

	Current Year	Budget	Variance
Bank/CC Fees	\$ 1,000.35	\$ 200.00	\$ 800.35
Rent	\$ 265.26	\$ 450.00	\$ (184.74)
Permit/Tax Renewal	\$ -	\$ 27.50	\$ (27.50)
Taxes	\$ 1,478.04	\$ -	\$ 1,478.04
T-Shirts Admin Convention	\$ -	\$ -	\$ -
Table Cloth/Markers	\$ -	\$ -	\$ -
Office Supplies	\$ -	\$ 550.00	\$ (550.00)
Cash Registers	\$ 538.67	\$ 750.00	\$ (211.33)
Radio Rental	\$ 264.00	\$ 310.00	\$ (46.00)
Basic Texts	\$ -	\$ -	\$ -
Miscellaneous	\$ -	\$ 110.00	\$ (110.00)
Total Expenses	\$ 3,546.32	\$ 2,397.50	\$ 1,148.82

Revenue

Early Bird	\$ 9,062.55	\$ -	\$ 9,062.55
Pre Registration	\$ 6,827.27	\$ -	\$ 6,827.27
On Site Registration	\$ 12,695.00	\$ -	\$ 12,695.00
Newcomer Donation	\$ 1,175.00	\$ -	\$ 1,175.00
Breakfast Purchase	\$ 1,470.00	\$ -	\$ 1,470.00
Dinner Purchase	\$ 6,210.00	\$ -	\$ 6,210.00

Expense

Office Supplies	\$ 35.31	\$ 165.00	\$ (129.69)
Registration Packet Items	\$ -	\$ 4,950.00	\$ (4,950.00)
Registration Badges/Lanyards	\$ 249.73	\$ 2,200.00	\$ (1,950.27)
	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -
Total Registration Profit	\$ 37,154.78	\$ (7,315.00)	\$ 44,469.78

Stats

Early Bird	-	-	0
Pre Registration	-	-	0
On Site Registration	-	-	0
Total Registrations	0	0	0

Consolidated P&L

	Current Year	Budget	Variance
Revenue			
Registration	\$ 37,439.82	\$ -	\$ 37,439.82
F&E	\$ 3,771.18	\$ -	\$ 3,771.18
Merchandise	\$ 11,153.67	\$ -	\$ 11,153.67
Expense			
Registration	\$ 285.04	\$ 7,315.00	\$ (7,029.96)
F&E	\$ 10,681.54	\$ 8,200.00	\$ 2,481.54
Merchandise	\$ -	\$ 10,250.00	\$ (10,250.00)
Programs	\$ 1,066.75	\$ 3,325.00	\$ (2,258.25)
H&I	\$ 616.61	\$ 1,500.00	\$ (883.39)
Hospitality	\$ 2,355.89	\$ 29,485.42	\$ (27,129.53)
Printing	\$ 526.54	\$ 3,148.10	\$ (2,621.56)
Administration	\$ 3,546.32	\$ 2,397.50	\$ 1,148.82
Net Income (Loss) before Donation	\$ 33,285.98	\$ (65,621.02)	\$ 98,907.00
Regional Donation	\$ -	\$ -	\$ -
Net Income (Loss) after Donation	\$ 33,285.98	\$ (65,621.02)	\$ 98,907.00

Stats

Early Bird	-	-	-
Pre Registration	-	-	-
On Site Registration	-	-	-
Total Registrations	0	0	0
Profit on Merchandise	100%	#DIV/0!	192%

Balance Sheet

Hotel Deposit	\$ 2,212.50	\$ -	\$ 2,212.50
Cash Drawers	\$ -	\$ -	\$ -
Total Balance Sheet	\$ 2,212.50	\$ -	\$ 2,212.50

Bank Reconciliation

Starting Balance	\$ 9,348.80	
Net Income (Loss)	\$ 33,285.98	
Ending Balance	\$ 40,422.28	Amount should tie with Bank Acc
	\$ 9,348.80	Bank Balance
	\$ 31,073.48	

Secretary: Patrick – See Minutes

Subcommittee Reports:

- **Hotels/Hospitality Chair: Kevin**
Present, gave verbal report
See Treasurers report for budget
- **Program Chair: Tina**
All materials, supplies, binders, speaker tapes, etc have been passed on to CRCNA XXXIV Program Chair
See Treasurers report for budget

- **Print & Display Chair: Max**
Present, gave verbal report
See Treasurers report for budget
- **F&E Chair: Open**
The F&E committee sold two quilts and provided 5 pairs of a “Chance to Win” breakfast for two. We collected over \$800.00 for the weekend on these events. The Poker tournament was well-received and collected \$120.00 from the players and the tips were given to the dealers. Trophies and commemorative poker chips were given out to the participants and winners. The DJ provided a variety of dancing for the weekend and seemed to be a good time. I am not a dancer, however, but I feel there were those who had fun.

I am turning in the F&E notebook with the information from the events all year. The only difficult event we had is Lakeside as they are not really good about responding back to me from our event held there in June. Everyone likes the event, but it is hard to get a response or return call. I have been reaching out with little or no response. I will make an effort to stop in there to see if anyone has any information for me. I apologize this event has been dragging out and I have asked the previous F&E chair for some help. She has been awesome with working with me. My recommendation is to not have this event at this location due to the issues above, even though it is a money-maker.

Thank you all for a fun year and I truly enjoyed working with the F&E committee ladies as they were truly dedicated to putting on great events for CRCNA XXXIII!!
ILS, Brenda

- **Merchandise Chair: Ryan**
Coffee Mug Merchant – Igor
T-shirt, Hoodies, Caps Merchant – Dusty Jean
Convention Merchandise Vendor – Phoenix Recovery Gifts
All merchandise ordered for CRCNA XXXIII from Igor and Dusty Jean was sold
All CRCNA XXXII and prior merchandise was sold
Bids, contracts, invoices, and contact information have been passed on to CRCNA XXXIV Merchandise Chair
See Treasurers report for budget, expenses, and revenue
- **Registration Chair: Devin**
Present, gave verbal report
See Treasurers report for budget
- **Convention Information/Website Chair: Zach**
\$21,015 in sales through the CRCNA XXXIII Webstore as of closing on 10/29/2019. Online survey generated 18 responses, which were forwarded to Chair and Vice Chair. Positive feedback received, along with some very good suggestions for future conventions.
I am looking forward to another year as CRCNA Web and Info chair. During the upcoming cycle, I will be looking for someone to take an active role as vice chair, with the goal of handing the position off to that person for the 2021 cycle.
In the next few weeks, I will update the website and crcnainfo group headers to CRCNA XXXIV, along with the date and location of next year’s convention. I will also be deactivating CRCNA email forwards for those not on next year’s committee.

In Grateful Service, Zach V. crcnaweb@nacolorado.org

- **H&I Chair: Chris**
Present, gave verbal report, \$800 under budget
See Treasurers report for budget

Liaison Reports:

- BFE: Open
- Mile High: Paul
- Boulder: Max (Leonard)
- Mountains West: Open
- Off the Wall: Stacia (Not Present)
- Pikes Peak: Open
- Serenity Unlimited: Open
- UTEPAS: Open

Old Business:

New Business:

- Ideas or changes to CRCNA XXXIII
 - To print program schedule upside down to be able to read easier when on lanyards
 - More recycling bins throughout the convention areas
 - Have literature table available for both IP's (free) and Text Books (Sale for cost)
 - Medication/Quiet room available during convention

Elections:

CRCNA XXXIV Administrative: Nominations – Must be elected at Region

- Chair: Dave A.
- Vice Chair: Open
- Treasurer: Mark M.
- Secretary: Open

CRCNA XXXIV Elections: Subcommittee chairs

- Hotels/Hospitality Chair: Open
- Program Chair: Kathleen L.
- Print & Display Chair: Open
- F&E Chair: Daniel C.
- Merchandise Chair: Jeff R.
- Registration Chair: Lena S.
- Convention Info/Website Chair: Zach V.
- H&I Chair: Katie V.
- Vice Treasurer: Open

Open Discussion:

Next Meeting:

CRCNA XXXIV, Jan 4, 2020 from 8:45am to 11:45am, 10451 Huron St, Northglenn, CO 80234, #202 (Crossroads Church), I-25 to Exit 221, 104th Ave, west to Huron Street

Adjourn Meeting

CRCNA XXXIII Survey Results Attached Below

CRCNA XXXIII SURVEY RESULTS

1. What did you like about CRCNA this year? Examples

Speakers – Many votes
Merchandise
Water bottle
Set up/Room Location
Fellowship – Votes
Marathon Meetings – Votes
Step Meetings: 1-3
Hospitality Room -Votes
More leg room between rows at main meetings – Votes
Hotel staff
Nar anon
Dance
LGBTQ workshop
Spiritual workshop
Sound System
Simplicity – Votes
People
More organized than last year – Votes
Program and workshop variety – Votes
Class/respect/dignity brought back to CRCNA
Registration did not waste money on bags
H&I
Loved it all

2. What did you dislike about CRCNA this year? Examples

That it's in Denver
Less merchandise and swag
No merchandise & cost
Speakers with lack of speaking experience
Lack of coffee – Votes
Real snacks
Smoking near doors
Nothing – Many votes
Cost
Walking distance for handicap people
Cold rooms/hotel
Poker
Hard to hear main speaker Saturday night
Hotel restaurant/hotel
NA Sunday merchandise vendor for group
Slide show
Views from tables were obstructed
Affordable banquet

Convention in October? Why is not then?

3. What would you like to see different at a CRCNA convention? Examples

New hotel – Votes

More merchandise – Few votes

More open speaking

Print program upside down

Cheaper

Nothing – Many votes

Meditation meeting in morning

Speakers in marathon meetings

More dancing

Food trucks

Coffee provided – Few votes

Greeters giving hugs and stickers

Community area for non-smokers

Marathon meeting sign-up filled before convention

Hold more south

Women/men's meetings later in the day

Live band

Karaoke

Comedy show

Magician

Guided yoga

Discreet merchandise

Add Thursday to program

Meditation room

Rotation of convention around the state

4. What kind of event can CRCNA bring to your Area? Examples

Nothing – Many votes

Luau

The entire convention

Pikes Peak H&I

Theme dance/no disco

NA activity groups (hiking, biking, bowling, camping, prom, poker)

Out of town speakers/Speaker jams

Concerts

Haunted hayride

Taco dinner

Closer to LA Junta

Does F&E actually raise money for CRCNA?

One event/area

Poker run

Chili cook-off – travel state

Literature for sale

Anything- it's like we don't exist

People in my area have not supported events

Thanks CRCNA for all your hard work! It was wonderful!